



Building Trust

Graham Barnes, Director at The Fry Group, has recently relocated to our London office. Here he explains how we hope this will help those of you who may be travelling through London over the coming months:

Over many years of providing clients with financial planning advice, I have noticed that those who have made mistakes have usually been encouraged to do so by misplaced trust in so called 'professionals'.

As you would expect me to say, The Fry Group has always been different – offering professional, technically based advice. Unfortunately, we are unable to be everywhere in the world all of the time and very often it can be logistically difficult for prospective clients to meet with us personally. Many clients do prefer to start out on a relationship with us face-to-face – as opposed to a lengthy exchange of emails – and we are keen to offer individual meetings to properly understand your financial situation.

It strikes me that a great many British expatriates travel back to the UK each year to catch up with friends and family. Often that involves travelling through London. I have just recently relocated to our London office - which perhaps offers a much more convenient meeting point for those of you who spend time travelling or living overseas. For those who would like a conversation about long-term financial planning, then I would enjoy meeting with you in London – our office is conveniently located near Victoria Station. Initial meetings are always at The Fry Group's expense.

If you would like to arrange an appointment, please [contact us](#)

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Want to talk?

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